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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No: 64-73/08-Broadband

Dated: 02/03/2009

To,
M/s Novatium
G-6/B-1, Mohan co-operative Industrial Estate
Mathura Road, New Delhi-110044

Sub.-: Proposal to offer Nova NetPC under “New Broadband Rural Plan under USOF Scheme”.

Ref.-: Your letter Dated 25-02-2009

Kindly refer to your letter mentioned above. The proposal to offer Nova NetPC under “New Broadband Rural Plan under USOF Scheme” was considered. As decided, approval is hereby accorded to the proposal of M/s Novatium with the modifications as mentioned below:-

1. Since lock-in period for Nova NetPC is proposed for 36 months i.e. 3 years, the limited warranty shall also be applicable for this entire period.
2. The revenue share to BSNL for the proposed offer shall be same as that in the agreement viz. Rs. 50/- + 13% of Rs. 175/- (Total Rs. 72.75/-) per subscriber per month.
3. As per the agreement, Novatium has to deliver and install the AD/CPE at customer premises at its own cost. The same shall be applicable for this offer also.
4. In case of discontinuance of the Nova Utility Service by the customer during the lock in period, BSNL will not have any responsibility for either the recovery of CPE or to pay the charges to Novatium for 36 months period.
5. It is intimated that approx. 8.67 Lakh CPEs are provisioned under USOF scheme.
6. This offer is on non-exclusive basis.
7. All other terms and conditions will be as per earlier agreement dated 24th Dec. 2008 between BSNL & M/s Novatium.

This issues with the approval of competent authority.

(P.K.Shah)
DGM (BS)

Copy to:

1. CMD/Dir (Plg) BSNL for kind information please.
2. All Heads of Territorial Circles for kind information and n/a please.
3. GM (Broadband), All territorial Circles for kind information and n/a please. Sh. Praveen Dwivedi Mobile No. +919958993339 shall coordinate on behalf of M/s Novatium.
4. GM (BD), BSNL C.O. for kind information please.